



## My Mars Cycles magazine

A story about flexible PDF output automation for individualized print products

**A BRIEF INTRODUCTION**



*Ingo Röseler*

Consultative Sales & Solution Tailoring  
working for SNAP since 2006



## A BRIEF INTRODUCTION



We are located in  
Hamburg and Munich

We are working for the biggest publishers  
in Germany with print runs of up to  
9 million copies per issue

We are building systems for the whole  
editorial production process



**A CUSTOMER STORY**



# GRAVITY

**A LIFESTYLE MAGAZIN BY MARS CYCLES INC.**



## Opportunities & Challenges

The only bike manufacturer registered for business with the Mars colonies

1.000.000 copies of the quarterly lifestyle magazine GRAVITY

The Mars atmosphere still does not allow professional offset printing.

Distribution by spaceship (DBSS) is a mentionable cost & time factor

Loyal client for 13 Mars years



**Your market reach: 226.000.000 km!**

**Even if you can't survive in between.**



**S** NAP

**Your market reach: 226.000.000 km!**

**And your DBSS supply chain will drive you nuts!**



**S** NAP

**Individuality on all cover pages.**

**Every bike shop can order a fully customized cover.**



(TIP x CENTER = 149mm)

We call it  
**BTO**  
COVER



INDIVIDUALIZED PRINT RUNS

CUSTOM EDITORIAL CONTENT

GEOGRAPHICAL AD BOOKINGS

TARGET SPECIFIC COVER PAGE



(228.2)  
SADDLE X

TT ANGLE  
9°

(6.4)  
SADDLE Y

627  
FRAME STACK

(687)  
R STACK (Y)

72.3°  
HT ANGLE

375  
A-C

(586.1)  
FRONT CENTER

45  
RAKE

(1004.7)  
WHEEL BASE



THIS DRAWING HAS BEEN PRODUCED FOR THE PURPOSE OF PRE-PRODUCTION CONFIRMATION ONLY. DO NOT COPY OR DISTRIBUTE WITHOUT THE EXPRESS PERMISSION OF BASTION.



**Errors get expensive. FAST!**

**There are roughly 1500 possible cover-combos.**

**Without losing money, loyal customers or simply your face?**

**How to survive this?**

# Automate your **supply chain.**

A little less complex than sending a spaceship to **MARS.**

- Use a single source of truth - one file for n outputs.
- Accept, that repetition fails - sooner or later!
- Don't work through lists - let lists work for you!



Our offer:

**WTF-free, datadriven Workflows.**

What should I say... let's have a look!

**S** NAP



**A REAL CUSTOMER STORY**



**WORT & BILD VERLAG  
KONRADSHÖHE GMBH & CO. KG**



60 years of leadership in health magazines

15.000.000 copies/month

Loyal client for 13 Earth years

Planning, Production and Output

Very high level of automation in the whole editorial production process

More than 10 different cover variants, flexibel ad booking on page 2 and 3, imprints for pharmacies on page 4



# MadeForLayers

*Efficient Layer Organization*

**STANDARDIZED EXPORTS WITH DEFINED LAYER COMPOSITIONS  
PUSH LAYER-BASED WORKFLOWS BEYOND LIMITS  
LAYER VIEW SETS ARE SAFELY STORED PER DOCUMENT  
AND AT LAST THE PERFECT COMPANION FOR...**



# MadeToPrint

*Intelligent Printing*

**TRUE AUTOMATION FOR ANY EXPORT OF YOUR DOCUMENTS  
TRUSTFUL HIGH QUALITY EXPORTS IN A RELIABLE STRUCTURE  
PLUGINS AVAILABLE FOR ADOBE INDESIGN AND ADOBE ILLUSTRATOR  
AND AT LAST THE PERFECT COMPANION FOR...**



# pdfToolbox

**POWERFUL PREFLIGHT AND EDITOR TOOL FOR ANY KIND OF PDF  
AWARE OF ANY RELEVANT STANDARD FROM PDF-A TO PDF-X  
STANDALONE OR HIGH PERFORMANT, VARIABLE DRIVEN SERVER FOR  
HIGH VOLUMES**



# THANKS FOR LISTENING!



# THANKS FOR LISTENING!

