



A story about flexible PDF output automation for individualized print products

My Mars Cycles magazine



A BRIEF INTRODUCTION



Ingo Röseler

Consultative Sales & Solution Tailoring working for SNAP since 2006



A BRIEF INTRODUCTION



We are located in Hamburg and Munich

We are working for the biggest publishers in Germany with print runs of up to 9 million copies per issue

We are building systems for the whole editorial production process



A CUSTOMER STORY

A LIFESTYLE MAGAZIN BY MARS CYCLES INC.









Opportunities & Challenges

The only bike manufacturer registered for business with the Mars colonies

1.000.000 copies of the quarterly lifestyle magazine GRAVITY

The Mars atmosphere still does not allow professional offset printing.

Distribution by spaceship (DBSS) is a mentionable cost & time factor

Loyal client for 13 Mars years





Your market reach: 226.000.000 km!



Even if you can't survive in between.





Your market reach: 226.000.000 km!





And your DBSS supply chain will drive you nuts!

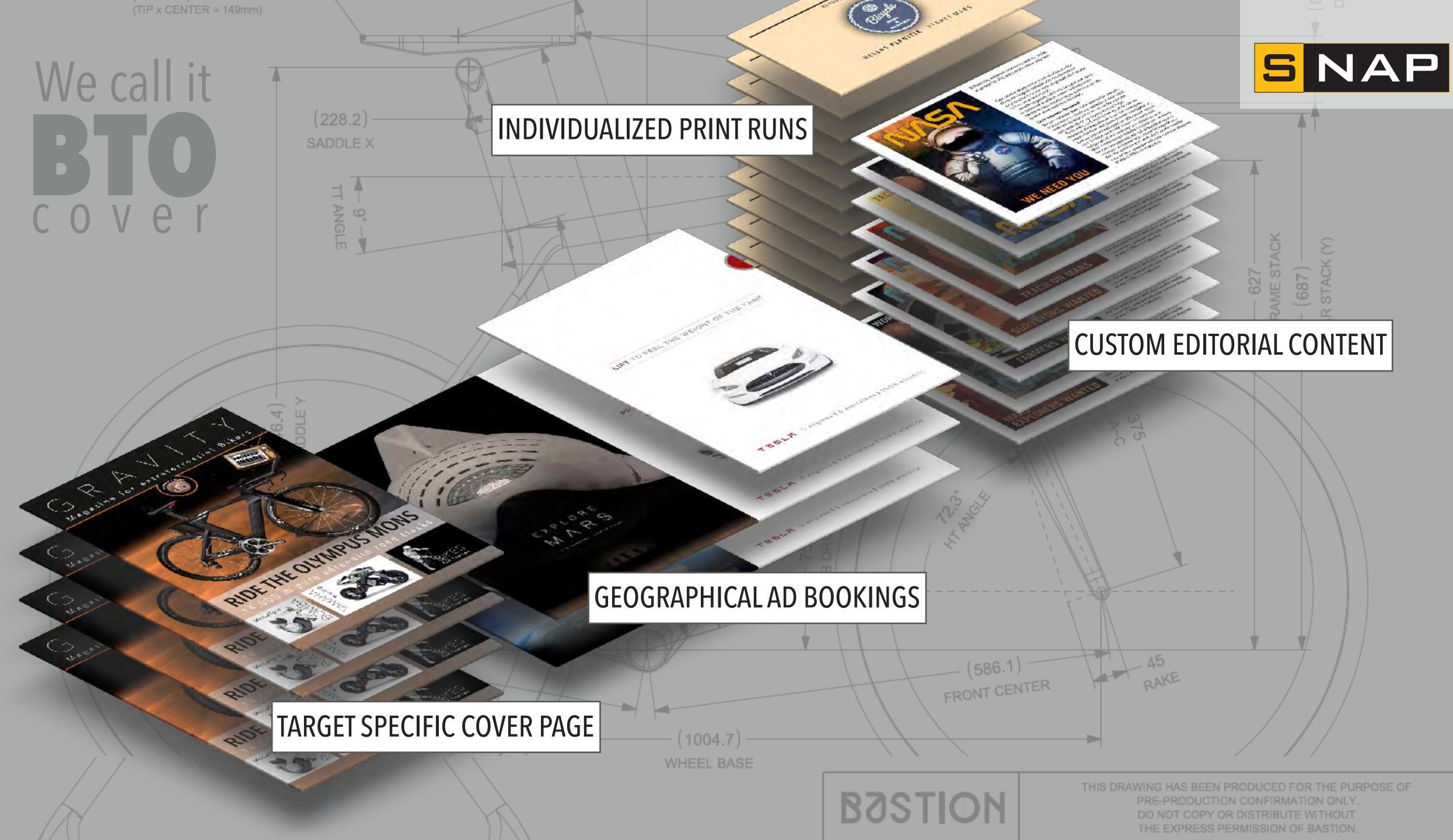
Individuality on all cover pages.

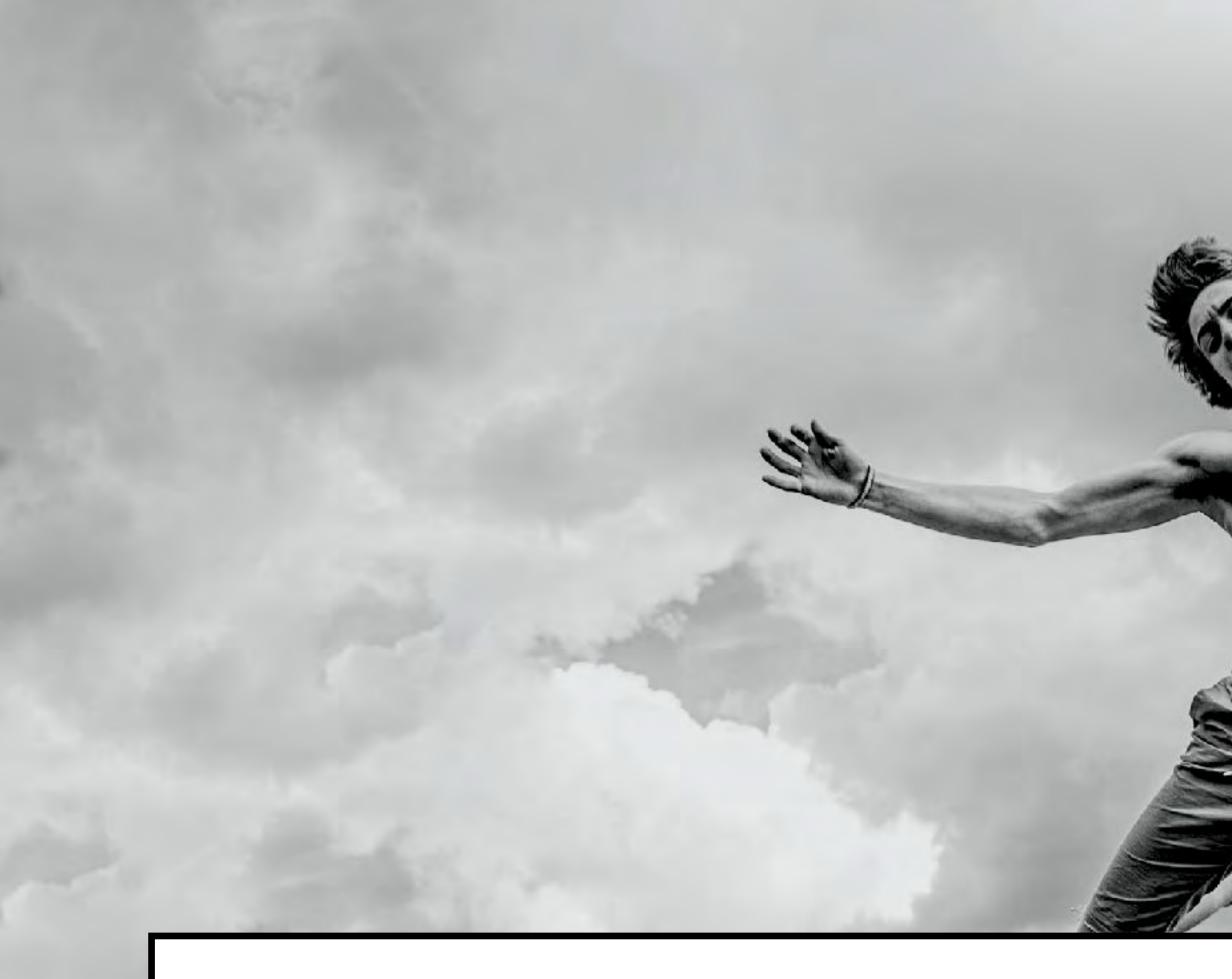
SNAP

Every bike shop can order a fully customized cover.









Errors get expensive.

There are roughly 1500 possible a cover-combos.



FAST!



Without loosing money, loyal customers or simply your face?

How to survive this?



Automate your supply chain.

A little less complex than sending a spaceship to MARS.

- Use a single source of truth one file for n outputs. -
- Accept, that repetition fails sooner or later!
- Don't work through lists let lists work for you! —



American

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Our offer:

WTF-free, datadriven Workflows.



What should I say... let's have a look!







A REAL CUSTOMER STORY

WORT & BILD VERLAG Konradshöhe GMBH & Co. Kg









60 years of leadership in health magazines

15.000.000 copies/month

Loyal client for 13 Earth years

Planning, Production and Output

Very high level of automation in the whole editorial production process

More than 10 different cover variants, flexibel ad booking on page 2 and 3, imprints for pharmacies on page 4

STANDARDIZED EXPORTS WITH DEFINED LAYER COMPOSITIONS PUSH LAYER-BASED WORKFLOWS BEYOND LIMITS LAYER VIEW SETS ARE SAFELY STORED PER DOCUMENT AND AT LAST THE PERFECT COMPANION FOR...



MadeForLayers Efficient Layer Organization





MadeToPrint Intelligent Printing

TRUE AUTOMATION FOR ANY EXPORT OF YOUR DOCUMENTS TRUSTFUL HIGH QUALITY EXPORTS IN A RELIABLE STRUCTURE PLUGINS AVAILABLE FOR ADOBE INDESIGN AND ADOBE ILLUSTRATOR AND AT LAST THE PERFECT COMPANION FOR...

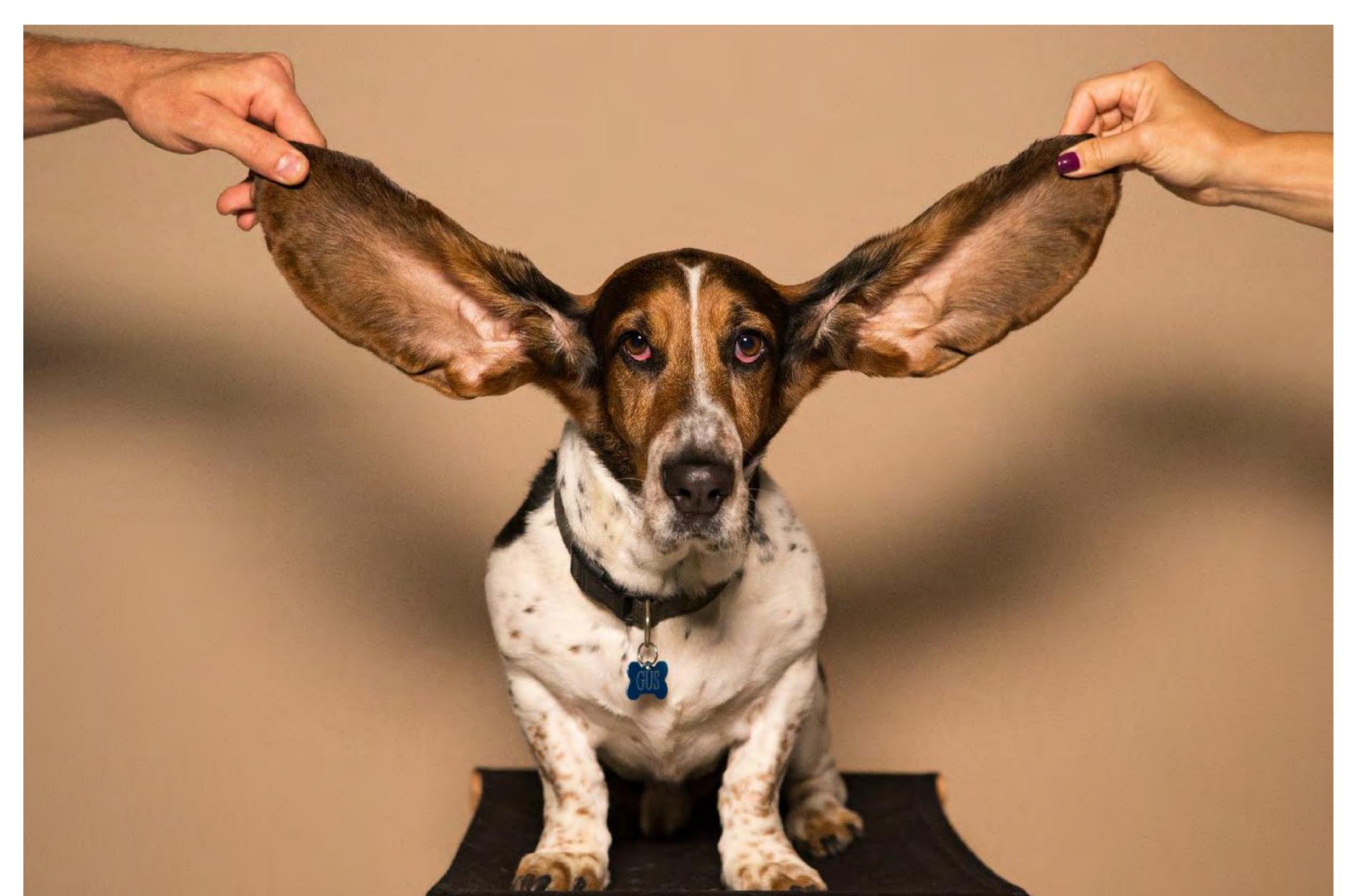


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THANKS FOR LISTENING!





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