

PDF Days Europe 2025

PDF Association Membership Benefits 101

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The technology

Benefits for PDF technologists



Be in the "first class"

According to the Standardization Administration of the People's Republic of China:

First-class companies do standards. Second-tier companies do technology. Third-tier companies do products.

一流的企业做标准, 二流的企业做技术, 三流的企业做产品





Why participate in industry technical activities?

- Early access to information and drafts from ISO and other liaison organizations
 - ISO TC 171 (PDF), ISO TC 130 (Print), ISO TC 42 (Photography), ISO/IEC JTC 1 SC 34
 - APTech, ETSI, ICC, NVAccess, TWAIN, UK Association for Accessible Formats
- Open forums for technical discussions
 - More flexible and agile than ISO upstream from ISO
- Gain an understanding and insight when resolving errata
- Influence PDF Association publications and web resources
- Influence the development of PDF technology
- Network with other members, share information, and learn



Technical communities

Technical Working Groups

- PDF TWG
- PDF/A TWG
- PDF/UA TWG
- PDF Reuse TWG
- Rich Media TWG
- Imaging Model TWG
- 3D PDF TWG
- PDF/R TWG
- PDF Forms TWG
- Cryptography & Provenance TWG
- Deriving HTML from PDF TWG

Liaison Working Groups

- PDF Accessibility LWG
- PDF/UA Processor LWG
- LaTeX Project LWG
- PDF Forensics LWG
- DocRM LWG
- 3D PDF User LWG
- EA-PDF LWG
- Print Product Metadata LWG



Communities

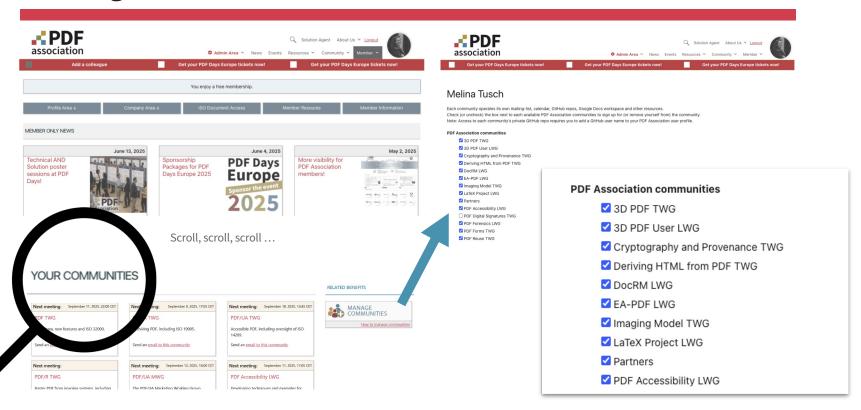
PDF Association Working Group chairs will provide an update in the next session.

> **Ballsaal/Plenum 1615 CET**



Joining communities







Publications ("industry" and "ISO")

Industry publications

- Specifications, Technical Notes, Application Notes, Best Practice Guides, Test Suites, etc.
- Errata

ISO publications

- Published standards and specifications
 - ISO 32000 and PDF 2.0 extensions, ISO 14289 available at no cost
 - Other ISO standards for PDF available from the PDF Association's online shop
- Drafts and work-in-progress documents ("N-documents")

Other content

- Articles, glossaries, web resources, cheat sheets, XMP templates, ...
- Public and private GitHub repositories



Industry publications





























https://github.com/pdf-association/report-an-issue



Industry publications









-∴ PDF

Understanding private data in PDF/A

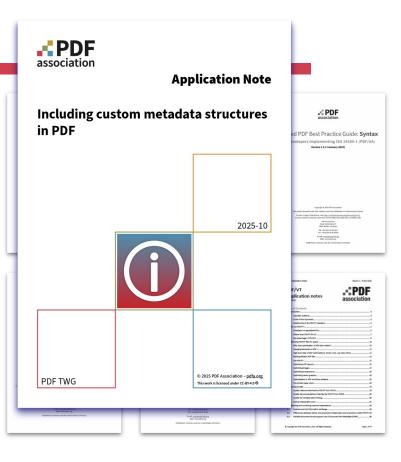
A PDF Association Application Note









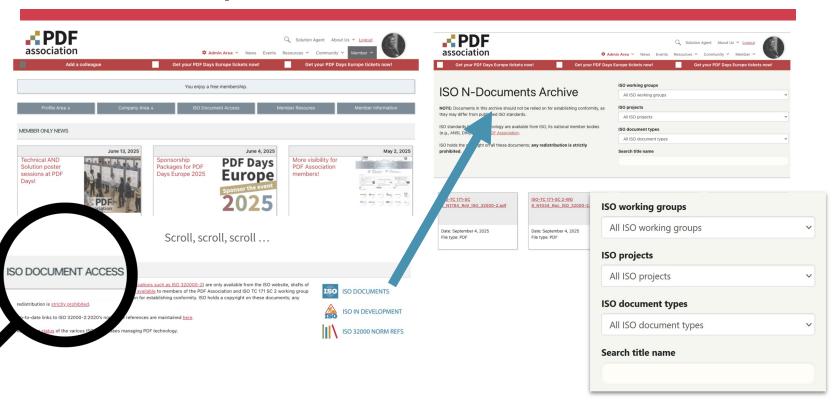


https://github.com/pdf-association/report-an-issue



ISO drafts and process documents







Industry publication process

APPROVAL PROCESS

Step 1: WG initiation (2 weeks)

Step 2: Member comment period (2 weeks)

Step 3: Interest group approval (WG decision, 2 weeks)

Step 4: IP review (optional, BoD decision, 60 days)

Step 5: Partner member review (2 weeks)

Step 6: Publication!

- Process oversight by Board of Directors
- WG may author in any tool focus on core content!
 - Google Docs, Microsoft Word, MarkDown, AsciiDoc, Metanorma
- PDF Association will create high-quality PDF
 - Reflow, branding, artwork, PDF/UA
- Open licensing
 - Creative Commons Attribution 4.0
 International
- Attribution determined by WG



https://github.com/pdf-association/



- Growing use of GitHub across all our communities
 - Not just for code! Documents, discussions, issues, test files, data, ...
 - 39 repositories
- Need to link GitHub username with your PDF Association member profile
 - Via "Edit my profile"
- Private repos limited to respective TWG and LWG membership
 - Join a TWG/LWG → automatically gain access to all private repos
 - "Write" permission to encourage collaboration





Other technical resources

- Cheat sheets
- XMP extension schema templates
- Presentation archive
- One-stop web resources
 - Archival: https://pdfa.org/archival-pdf/
 - Accessibility: https://pdfa.org/accessibility/
- Glossaries
- Visual Studio Code plugin
- Educational and informative articles
- ... (feel free to propose new resources for development!)

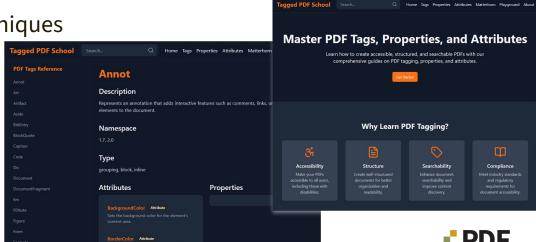






Coming soon...

- Application Note: "Including custom metadata structures in PDF"
 - Helping 3rd parties leverage PDF: ONIX, Accessibility discoverability, XBRL, ...
- PDF Accessibility APIs Mapping (PDF-AAM)
 - Collaboration with W3C
- More PDF Accessibility Techniques
- New cheat sheets
- "Tagged PDF School"
 - Interactive web learning resource



association



The PDF marketplace

Benefits for software and services providers



Brand positioning



- The PDF Association member logo
 - Highlights your engagement in PDF's worldwide technical community
 - Associates your organization with ISO standards and standardsdevelopment
- Use the logo...
 - ... on websites
 - ... in email
 - ... in marketing collateral
 - ... on social media
 - in videos

Customers spotting the PDF Association member logo on a members website



Customers not spotting the PDF Association member logo on a members website







Brand positioning



- Appear in the Member list: https://pdfa.org/member/
 - SEO increase your visibility in the marketplace
 - Member pages expose your focus, products, personalities and content on a vendor-neutral 3rd party site
 - Ensure that your company is represented where buyers look





Product and service showcases





- Ensure your products are visible alongside your competitors
- Increase awareness of your products
- Improve your SEO with in-links from pdfa.org
- PDF Association articles link to our website resources such as product showcase and feature support lists



Your news and ideas... on pdfa.org!



- Members ensuring an up-to-date company description and individual profiles (especially for chairs and content authors)
- Members posting company and product news (which then appears in the monthly newsletter!)
- Members posting thought-leadership content ("articles")
 (appears at the top of the newsletter and on <u>pdfa.org</u> home page)

Members doing all of the above





Why sign up for the Solution Agent?













Marketing Communities (MWGs)



PDF Technology MWG

- Promote PDF technology and the technical work of the PDF Association
- Supporting enhanced awareness of new content from the TWGs and LWGs

PDF/UA MWG

 helping the PDF industry develop resources to help drive marketplace awareness and understanding of tagged PDF and PDF/UA in particular





Demonstrating leadership

- Chair working groups
 - Be recognized on the WG page
 - Be recognized on the Chairs page
- Champion a project, publication or resource
- Write articles
- Win the annual PDF Champion award
- ... get your developers involved!





Sponsorship opportunities



- PDF Days
- PDF Week
 - Coffee Break
 - Lunch
- ISO Standards
 - Core PDF 2.0
 - PDF/UA (accessibility)
 - PDF/A (archival)
 - Others ??





Events

- PDF Days
 - Visibility
 - Networking
 - Business intelligence
- PDF Week
 - Twice a year
 - Locations around the world
 - Also a sponsorship opportunity!





Things to do when you get back

- Use the PDF Association Member logo
- Maintain your company description and individual profiles (especially for chairs and content authors)
- Add your products to <u>pdfa.org</u>
- Maintain your content in the ever-growing feature support lists
- Post your company and product news
- Add colleagues
- Make sure your developers have access!
- Persuade your developers to engage







Thank you!

Any questions?

Contact:

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